

Is it There? And, if so, What is it?

Three Steps:

Baseline

Monitoring Efforts

Audits



Management's Role

- Risk identification and quantification
- Implementation of internal controls or other risk reducing measures
 - Internal controls to reduce risk, e.g. treatment plan tickler file
 - Don't do it anymore – dismantle program
 - Give the responsibility over to someone else who can manage the risk better or is willing to take it on
- This is not QI or QA: do not mix these up
- Compliance looks and evaluates the results and effectiveness of management's efforts



Current business environment

- Stepped up efforts at federal level
- New direct relationship to Medicaid
- DMH: moving from is it there to what is there audits



Federal Focus: Fraud, Improper Payments, Quality of Care

- You cannot just look to see if a claim is “clean”
 - Conditions of participation
 - Quality of care
 - Medically necessary
 - Covered service
- You cannot keep money you shouldn't have – even small amounts are a focus
- Corporate relationships are important – contracts as well as implied relationships
- Employee relationships, loyalty and cooperation are critical
- Clients or families complaining about quality, services not provided but billed

Step I: Baseline Review of Medical Records – CEO's and CFO Roles

- Sample: 5 to 20 records
 - This is not an audit, it is a high level review
 - Make sure no one has access to them before they are pulled
 - Get a couple from each program at each site – make sure you are looking at enough doc records
 - Pick out a couple for each employee you believe may be a problem already
- This does not need to be fair!



Review of Medical Records

○ Structural Issues

- Sections/tabs: are they there and are docs in right places
- Face sheets
- Filing up to date
- Filing in date order
- Can you find things easily



Review of Medical Records

○ General Qualitative Issues

- Legibility
- Documents all there? Releases? Intakes?
- Could you find the ones you wanted?
- Organized appropriately? Thinned?
- Was the medical record room locked? Secured in some other way?
- EMR's: appropriate security safeguards; internal audit functions; ease of use; etc.



Review of Medical Records

○ Program Issues

- Assessments: good clinical assessment and diagnosis – how current? Updates in any? Changes in LOC without an update?
- Diagnosis matches tween MD and clinician?
- Diagnosis and assessment proves eligibility for services? Medical necessity case made?
- Treatment Plans: dates, signatures, content appropriate, services match, etc.



Review of Medical Records

○ Program Issues

- Treatment Plans: individualized, change over time, enough meat?
Progress Notes: include necessary content?
- Progress Notes: relationship to treatment plan?
- Do services documented match codes?
- Do codes match billing for type of service and units of service?

Review of Medical Records

- Program Issues
 - How long in treatment? Does this make sense?
 - Transfers to lower levels of care tried?
 - Have they been referred for meds?
 - Are they compliant with current treatment?
- This is not an exhaustive list. But this should not be an exhaustive review of the records.
- State of the union: risk areas, training needs
- Acknowledgement that good records require work and attention

Step II: How could this Happen?

Monitoring Shortfalls

- Monitoring:
 - Usually on-going and the responsibility of management
 - Detective controls within processes to route out those not complying
 - Monitoring is less structured than auditing, usually completed by operations (used by compliance), form of on-going checking and reporting
 - Tests the internal controls of the organization
 - Tools:
 - Reports
 - Incidents
 - Management
 - Internal control measurements
 - Hotlines



Types of Internal Controls

- Preventive: passwords, pre-hire investigations, access to internal systems after leaving organization, etc.
- Detective: investigational controls such as internal monitoring, exit interviews, etc.
- Directive: policies and procedures
 - Does compliance pass on policies and procedures re: adequacy of internal controls?



Monitoring Results

- Make sure your monitoring efforts are producing information, not data.
 - Problems are identified through:
 - trending outcomes, looking for change or changes in patterns
 - determining efficacy of process
 - Focus on high risk areas –do not overwhelm
- Compliance with management needs to validate the monitoring process
 - Is the information being produced reliable?
 - Can it be duplicated?

Step III: Auditing

Sawyer:

- ✓ Auditing is a systematic process of objectively obtaining and evaluating evidence regarding assertions about economic actions and events to ascertain the degree of correspondence between these assertions and established criteria and communicating the results to interested users.
- ✓ Designed to test internal controls
- ✓ Are processes achieving objectives



Audits

- Characteristics of an audit:
 - Formal review
 - Need authority to audit –access to all necessary documents
 - Independent
 - Structured approach
 - Formally communicated – report
 - More expensive than monitoring – should be reserved for high risk areas or areas where monitoring is not effective or cannot be validated.
 - Often the cost is worth it in reduced risk, identification of revenue opportunities, potential reduction in costs, e.g. unnecessarily redundant systems.



Audit Process: A beginning and End

- Process requires:
 - Planning: in writing, research regulations, laws for outcomes expected and to design tools
 - Scope of audit work: what looking at? Involvement of attorney?
 - Audit notification: gamut from “This is what I need” to surprise visits
 - Introductory meeting: scope of project; assistance needed
 - Internal controls/testing: policies and procedures review and testing; record reviews



Statistical vs. Non-statistical Samples: Purpose

**Statistical sampling
may be appropriate to
audit related to:**

- Potential errors related to computers/systems
- Potential overpayments or issues for large populations

○ *John C. Falcetano, CHC, CIA, HCCA Fraud and Abuse Conference, Sept 07*

**Non-statistical
sampling may be
appropriate to audit
related to:**

- Potential errors that may be isolated in one area, i.e., departments, coders, etc.



Developing an Auditing and Monitoring Plan

- Work from your baseline and other government documents
 - Focus on high risk areas and then work down
 - Always consider the impact of new rules –both external and internal – on increased risk
- Don't over-spend your resources – longevity is the goal



What is enough?

- Assumptions: you must still run the business – operations will not shut down.
- You have limited resources.
- There is a sense of urgency.
- Do a baseline – good content to show any auditor about intent.
- Start small and be consistent.
- Follow-up on everything.
- Assume there will be some osmosis of the compliance activities in other programs.
- Use deterrence – the government does.
- Hope for an auditor like the one in Minnesota.



What is enough?

- Is it there?
- Covered service and medically necessary?
- All conditions of payment met?



Thank You!

- Additional resources or questions:

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